

Message Text

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PAGE 01 TEGUCI 04582 241654Z

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ACTION ARA-10

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LIMITED OFFICIAL USE TEGUCIGALPA 4582

E.O. 11652: N/A

TAGS: BMEP, HO

SUBJECT: EARLY WARNING: FINANCIAL OFFERS ON TELEPHONE PLANTS FOR
TEGUCIGALPA AND SAN PEDRO SULA

REF: TEGUCIGALPA 4443

1. ROBERTO AGUILAR, LOCAL REPRESENTATIVE OF NORTH ELECTRIC
COMPANY, INFORMS EMBASSY THAT OKI OF JAPAN IS OFFERING
7.5 PERCENT ANNUAL FINANCING FOR REFERENCED PROJECT WHILE
STANDARD ELECTRIC (ITT) OF ARGENTINA'S OFFER IS 7.75 PERCENT.
NO INFORMATION AVAILABLE ON FINANCING FROM SESA OF BRAZIL.

2. AGUILAR REPORTS THAT NORTH ELECTRIC'S BEST OFFER WILL
BE ABOUT 10 PERCENT (A BLEND OF EXIM AND COMMERCIAL BANK
FUNDS). AS REFTEL POINTS OUT, FINANCING TERMS WILL BE
KEY ELEMENT IN DETERMINING CONTRACT WINNER.
SANCHEZ

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Message Attributes

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Current Classification: UNCLASSIFIED
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Draft Date: 24 OCT 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: shawdg
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Review Event:
Review Exemptions: n/a
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